



Consultancy  
Software development  
Web development  
Support

CJRS Point  
Asiatown IT Park  
Cebu City, 6000  
Philippines  
+31 (0)70 707 30 45 ph  
+31 (0)70 707 30 97 fax  
<http://www.passionite.com>

## REDUCE COSTS

When recruiting in house developers you pay high costs of human resources plus you have to train them for a period that can even go beyond a year. On top of that you risk having costly layoffs when the project is finished.

Keep your local skilled workers with domain knowledge available for defining requirements instead of clogging them up with implementation work that can be done a lot cheaper outside. Domain knowledge is valuable and should be kept close, but keeping development close can tempt your IT personnel to worry about technical problems instead of domain problems. This can be a costly mistake, and is often the cause a project goes over budget.

Some projects we've done:

**Transport industry:** *a telematics platform and portal, within a large multi company project*

**Telecom:** *Client Self Service Portal (SharePoint)*

**Telecom:** *Enterprise Application Integration (BizTalk)*

**Telecom:** *Billing System and Pre-paid platform*

Some of the products we have:

*ORM framework*

*UI-Ajax framework*

*Advanced Rating Module*

## IT Solutions that work for your business.

Using the latest technologies and development tools we offer both offsite development and the possibility of hiring our business analysts onsite.

Passion is at the center of how we hire; not just looking for nice resumes but for people that live their passion for software beyond their working hours, doing it at home for themselves and for friends or for fun. And because those people are passionate about what they do, their passion also translates into the work they do for our customers.

Because we hire passionate people, we have skills around that you just don't find everywhere.

### MANAGEABLE PROJECTS

Guaranteed success comes with good project management. For the best results the business goals need to be managed separately from the technical project. At PassionITe we handle the technical project management, while we leave managing of the business goals to our customers. This ensures there is no confusion about everyone's obligations.

In any case where two teams work on one project, close communication is required. We enable direct contact with every member of the project and have weekly conference calls to keep the visions aligned.

### TIME, LANGUAGE & CULTURE

- We cover the whole European working day for conference calls.
- We usually do our work in the English language, but we can also offer written communication in French or Dutch.
- We enable direct access to the developers.
- PassionITe is a European company managed locally and abroad in European style and with mostly European management. Our strength is to be aware of cultural differences and accustomed to easily work with them.

**VERY AFFORDABLE RATES WITH A PROVEN STRATEGY TO ELIMINATE THE RISKS OF FAILURE.**

### CUSTOM SOLUTIONS

Our experience on projects for leading customers, with many in the fortune 500, shows that we have the size and experience to help you.

### WE CAN DO

- Fixed price or hourly based pricing.
- Results and consultancy driven by your company's specific needs.
- A truly interactive and responsive project approach.
- Shorten your time to market and saving you budget by combining our customized modules, with Standard solutions where available.
- Offer high quality developers that even understand your business.
- What no one else can!

### TECHNOLOGIES

C# VB.NET JAVA ASP.NET  
PHP BizTalkMs Performance Point  
SharePoint SQL Server  
Oracle MySQL PostgreSQL  
Windows Workflow Foundation  
And more...

### A WEALTH OF SKILLS

PassionITe offers companies affordable means to leverage their growth potentials with Information Technologies, designed and developed as a tight fit between the company's current and future needs.

PassionITe has a unique business model that combines the best of breed software architects and project managers, with off-site development teams.

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**WE'VE WORKED WITH A DIVERSE CUSTOMER BASE. HOW CAN WE HELP YOU?**

Lean, modular, expandable software... not only meeting your requirements of today, but also those of tomorrow.

**PASSIONITE IS ENGAGED ON YOUR SIDE AS A TECHNOLOGICAL PARTNER.**

Sharing Knowledge